

The Farming & Grazing for Profit™ school

AUSTRALIA'S PREMIER BUSINESS SCHOOL FOR THE AGRICULTURAL INDUSTRY

WAGGA WAGGA, NSW 10-16 JULY 2018

"Thank you so much. I have done a few short courses, though this one really kicked some goals for financial and economic progression. I can't wait to put it into practice."
Justin B, QLD

"What a fabulous course! Thank you for sharing such great information. We feel excited about our farming business future and I am sure our four daughters will be more attracted to a farming future too."
Narelle H, NSW

Join thousands of graduates from across Australia and find the breakthroughs you've been looking for to increase profit, improve the health of your land and the relationships in your business, and enhance your satisfaction with your property.

The Farming & Grazing for Profit™ School provides a holistic insight into the many factors that can affect your business. Nothing is treated in isolation.

What if...

...you could shift your farming business up a gear?

What if...

...you could leave your land in better condition?

What if...

...you could achieve balance and control in your life?

What if...

...in seven days, you could learn the skills to do all this?

You can.



Empowering People

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Local Land
Services

Through the Farming & Grazing for Profit™ School, you will be able to:

BUSINESS

- Understand and use key reports and financial indicators to identify your true financial position – what's working, what's not, and what you can do about it.
- Develop cashflow planning and budgeting skills.
- Comprehend finance, including how your bank manager thinks, what he looks for and how you can build a better relationship with him.
- Learn from what the leaders are doing.

LAND

- Implement the RCS Regenerative Grazing Principles and RCS Regenerative Cropping Principles so your land can be passed on to future generations in better condition.
- Reduce inputs and maximise soil health and production potential through unlocking the power of soil micro-organisms.
- Understand and manage the ecological indicators - soil health, biodiversity, water cycle and energy flow.
- Manage seasonal and climatic variation, and become more resilient to extremes.
- Design your property to maximise utilisation.

LIVESTOCK

- Understand the relationship between economics, animals, farming and grazing.
- Identify the strengths and weaknesses in your herd/flock and manage to maximise gross margin.
- Design a supplementation program to get more from your stock.
- Use tools such as grazing charts to make big decisions simple.

PEOPLE

- Solidify personal and business visions and goals.
- Identify the people assets within your business and allocate roles and responsibilities appropriately.
- Think critically and strategically about your business.
- Conduct effective business/family meetings.
- Build communication, decision making and time management skills to reduce pressure on yourself and your relationships.
- Know and communicate the importance of a succession strategy.

About our facilitators

The **Farming & Grazing for Profit™** School is delivered in one seven-day block, face-to-face with your facilitator and other school participants. The teaching style encourages teamwork and group interaction, and suits the range of learning styles that exist in adult audiences.



Terry McCosker has an unparalleled reputation with three decades of experience as Australia's leading educator in holistic and integrated farming practices. Terry brings this vast experience and extraordinary knowledge to the writing and delivery of **Farming & Grazing for Profit™**.

The **Farming & Grazing for Profit™** School Wagga Wagga is supported by Local Land Services through funding from the Australian Government's National Landcare Program.

Through this generous support, the **Farming & Grazing for Profit™** School Wagga Wagga is offered to you at just **\$350** (standard price is \$4000).



Local Land Services



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